

COMPENSATION COMPARISON

			LEDGER		MARKET
3-year lease comparison chart Desks Total Sq Feet			FLEX OFFICES 40	CUSTOM SPACES 40 \$45/SqFt 10,000	CLASS A 40 \$35/SqFt 10,000
Comparison		Space Rent	\$1,080,000	\$1,350,000	\$1,050,000
	Fur	niture Cost	Included	\$250,000	\$250,000
Tenant Finish Cost		N/A	\$700,000	\$700,000	
Cabling Cost			N/A	\$25,000	\$25,000
	М	ove-In Cost	None	\$10,000	\$10,000
		<b>Total Cost</b>	\$1,080,000	\$2,335,000	\$2,035,000
Options	Amer	nity Package	\$288,000	\$288,000	Not Available
Secure Covered Parking			\$129,600	\$129,600	Not Available
Varying Sizes of Meeting Rooms			Available	Available	Not Available
Base for Leas	se Fee	Space Lease Fee	\$1,080,000 \$54,000	\$1,350,000 \$54,000	\$1,050,000 \$42,000



HELP YOUR CLIENT DECIDE	CUSTOM SPACES	FLEX OFFICES	PRIVATE OFFICES
How long do I want to be in the space?	5+ yrs	2+ yrs	1 month+
How many employees do I have?	50+	20+	1 - 40
Can I incure upfront capital expenditures?	Yes	No	No
Will I increase or decrease headcount in the next year?	No	Maybe	Yes
Do I need access to breakout work space?	Custom	Add-on	Yes
Do I want furniture included?	Optional	Yes	Yes
What level of interactions with other tenants do I prefer?	Low	Medium	High

## **BUILDING AMENITIES**

Always included

- · Bookable space
- Coffee shop
- · Grab & go food

- Common area cleaning
- Guest check-in
- Video surveillance
- Bike to any floor
- On-site showers
- Keycard access

🕀 ADD ONS • Mail & package services • Bike locks • Printing services • Secure deck parking • Reserved bike locker

## LEDGER MEMBERSHIP PERKS

Members only

- · High-speed WiFi
- Common space and soft seating
- Printing stations
- · On-site document shredding
- Power outlets & USB ports
- Adjustable desks & chairs

- Secure bike storage
- · Bikers refresh lounge
- Preferred meeting room pricing
- · Daily cleaning
- Private phone booths
- · Coffee and tea

- Shared pantry
- Wellness & mother's rooms
- Rooftop bar
- Outdoor space access
- eBike charging
- Community programming

